

# THE SPIRIT

## OF TEAM FISHEL

Vol. 16, No. 2

www.teamfishel.com

September, 2003

## DOMINION POWER AWARDS TEAM FISHEL 3-YEAR CONTRACT IN VIRGINIA

**T**eam Fishel was recently awarded a 3-year master contract and two 1-year extensions with Dominion Virginia Power Corporation, according to Randy Blair, Team Fishel's Central Region Vice President.

"Supervisor Terry Selby and Charlie Hutchinson, Area Manager of our Manassas, Virginia office, have been developing this account over the past one and a half years," said Blair.

"Team Fishel demonstrated their capability during a contract work stoppage, when Terry and Charlie mobilized ten crews to meet the needs of Dominion Virginia Power," said Maury Dunn, a representative of Dominion Virginia Power.



Area manager, Charlie Hutchinson (left) huddles with Teammate Andrew Holmes to discuss trench progress.

This contract will be a joint trench project along with partners Comcast and Verizon. The territory will include a 100-mile stretch of area in eastern Virginia, from Fredericksburg in the north to Petersburg in the south. The Manassas office will cover the Fredericksburg area and a new office in Richmond will cover the rest of the territory.

Stoney Suratt, Area Manager for the Richmond office, is no stranger to this part of Virginia. When he first started with Team Fishel 24 years ago, he worked a 2-month project in the Richmond area.

Warren Graves is the Safety Coordinator for the new operation, coming from Team Fishel's Nashville operation. Graves is an 8-year veteran with Team Fishel and is busy "Fishelizing" the 56 new Teammates in both Richmond and Manassas.

Suratt also credits Rick Nichols, a Fleet Manager in Dallas, and John Brunette, a Fleet Manager from Team Fishel's Manassas office for help in the start-up process. Nichols arranged for the right equipment to be delivered to meet the needs of the new operation. A fleet of 12 John Deere mini-excavators and backhoes



Danny Pyles backhoes a section of a trench for Dominion Power in Fredericksburg, Virginia.

was delivered along with a supporting cast of trucks, trailers, safety and office equipment. Brunette assisted with a variety of important jobs, from setting up the offices to ordering the dumpsters.

Suratt proudly looks over the 15,000 square foot office, shop and warehouse facility and recalls the day – not too long ago – when he arrived in Richmond, armed only with a map outlining the new service area. He quickly got down to work, hiring Supervisors Mike Innes and John Payne in a busy McDonald's restaurant. Office Leader Pat Hall was one of the Teammates interviewed during a five-hour recruiting session in a back corner of a Bob Evans restaurant.

Congratulations to all of the Teammates who were involved in developing this great opportunity for Team Fishel!